



IM Global inks 'Enchanted' deals

Buyers include Metropolitan, Constantin

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By [Diana Lodderhose](#)

LONDON -- Stuart Ford's IM Global locked a raft of international deals in Cannes for BBC Earth Films' \$25 million "Enchanted Kingdom 3D," including Metropolitan in France and Constantin in Germany.

The wildlife docu also sold to Canada (eOne), Benelux (DFW), China (New View), Korea (Uni Korea), Russia and Eastern Europe (EEAP), Middle East (Gulf), Israel (Forum), Asia PTV (Star), Greece (Village), Turkey (Pinema) and Iceland (Samfilm).

In Cannes, Ford, BBC Earth creative director Neil Nightingale and managing director Amanda Hill presented the pic at a private event for buyers. Deals for the pic closed shortly after the screening, while the rest were concluded within a few days.

Boffo sales for the docu, which is produced by BBC Earth Films, Evergreen Films and Reliance Entertainment, parallel previous success IM Global has had in recent markets with BBC Earth product.

In November at AFM, IM Global closed a slew of pre-sales on \$65 million "Walking with Dinosaurs 3D," including locking a multi-territory deal with Fox, repping the largest deal at the market.

IM Global also sold \$15 million "One Life," adapted from TV series "Life," which is slated for release later this year.

Ford said that "Kingdom," although highly ambitious was a "project right in (BBC Earth's) sweet-spot and the strong buyer reaction doesn't surprise me."

Ford's sales outfit enjoyed a buoyant Cannes this year: The company inked a raft of international deals for pics such as Sam Worthington starrer "The Last Days of an American Crime," James Wan's new low-budget horror "Spectre" and Brit laffer "The Inbetweeners," based on the hit U.K. TV show.